



GRACED WITH GROWTH

2022 ANNUAL REPORT



A MESSAGE FROM OUR CEO

Last year was a year of growth. As we continue expanding our clinical space and patient services, we are also rebuilding our staff and volunteer base from the pandemic losses. We are reminded of the scripture passage in **Matthew 7**:

“Everyone then who hears these words of mine and does them will be like a wise man who built his house on the rock. And the rain fell, and the floods came, and the winds blew and beat on that house, but it did not fall, because it had been founded on the rock.”

Jesus Christ is indeed the cornerstone of our faith and the rock on which this clinic was built. With our expansion project, we are creating the capacity to share His love with an additional 3,000 patients, as there are almost 100,000 uninsured neighbors in our community.

We remain incredibly thankful for the amazing partners who have completely underwritten the cost of this capital expansion. Please join us in prayer as we now prepare to expand both our clinical and support staff.

- Cyril Kitchens, CEO

OUR LEADERSHIP TEAM

David Santander, Spiritual Care Director | Beth Stephenson, R.Ph, Dispensary Manager

Dr. Alisha Rorer, Interim Behavioral Health Director | Karen Phillip, Director of Quality & Risk Management

Gayle Nelson, Chief Financial Officer | Rory Mathisen, Operations Director | Cyril Kitchens, Chief Executive Officer



MEDICAL DEPARTMENT

“A patient in his early thirties decided to follow Jesus today. After praying with him and sharing the gospel, he told me he had never received the forgiveness of Jesus and was searching for Him. I asked him what was stopping him from doing so today, and he said nothing. He prayed with me for Jesus to forgive him, help him, and confessed his need for Jesus. He left with a Bible, clear direction, and guidance to follow up with his church.”

- Ryan Ranells, *FNP-BC*

“The Quality Department at Good Samaritan is instrumental in ensuring that we deliver excellent patient care. The Quality team oversees clinical outcomes, plays a key role in the management of patients with chronic illnesses, and oversees patient outreach programs. Additionally, they provide support for our clinical teams and non-clinical staff and organize our health-based community activities. In a joint effort with our community partners, the Quality Department has seen an increase for screenings, including colorectal cancer, and breast and cervical cancer screening for women. The Quality Department’s goal this year is to improve access to vision care for our diabetic patients.”

- Karen Phillip, *Director of Quality and Risk Management*

NUMBER OF MEDICAL VISITS: 10,822



NUMBER OF UKRAINIAN REFUGEE
PATIENTS TREATED: **25**



DENTAL DEPARTMENT

Violet is a dental patient at Good Samaritan Cobb. She arrived towards the end of a difficult stage in her life after having been in a 27-year-long abusive relationship. Her smile, her physical, and mental states were all in poor condition. She stated, “Good Sam helped restore my smile and taught me what Christ-like love is.”

“I went 20 years without dental care because I couldn’t afford the cost. I was also nervous about paying a large amount just to be mistreated. I’m fortunate to have found Good Samaritan Cobb since it’s affordable, and the service I receive is unmatched. Everyone treats me with special care. They take their time in explaining my treatment and make sure to interact with me at every visit. It’s a place of dignity, and most importantly, God is first in everything they do.”

- Lorena, *Good Sam Dental Patient*

NUMBER OF
DENTAL VISITS

5,924

“The Dispensary always has my refills ready when needed. If there are any complications, they ensure I’m taken care of.”

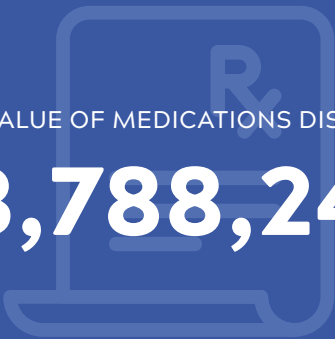
- Bria, Medical Patient



DISPENSARY DEPARTMENT

TOTAL VALUE OF MEDICATIONS DISPENSED

\$3,788,244



TOTAL NUMBER OF PRESCRIPTIONS DISPENSED

21,296



TOTAL NUMBER OF DISPENSARY PATIENT VISITS

11,183



BEHAVIORAL HEALTH

“I have observed clients making significant changes in the way they think about mental health, how they connect their thoughts and feelings to behavior change, and how their medical issues improve by attending therapy. For many of the clients, this is their first time experiencing therapy. Therefore, creating a safe place for people to discuss how their medical problems are impacting their mental health, exploring their trauma history, and learning tools to help reduce anxiety and depression are essential in healing and growth”

- Dr. Alisha Rorer

Patricia struggled with severe health anxiety when she arrived at GSC’s Behavioral Health Department, which caused her to be excessively concerned with her health. It was impacting her daily life and causing distress. Through cognitive behavioral therapy and consistent attendance with her Licensed BH Professional, she learned to manage the anxiety by finding healthier ways to approach her concerns, thereby improving her overall quality of life.

- **190** patients were seen in the Behavioral Health department for individual therapy. **97** brief interventions were done in the medical clinic during visits with their primary care physician.
- **18** classes were provided with topics including anxiety management, insomnia treatment, trauma awareness, suicide prevention, and a 5-week class on smoking cessation.
- We exceeded national benchmarks on 80% of Collaborative Care metrics for integrated care programs.

NUMBER OF SESSIONS: 921

NUMBER OF VOLUNTEERS IN 2022

110

NUMBER OF VOLUNTEER HOURS

5,317

VALUE OF VOLUNTEER TIME

\$361,713

SPIRITUAL HEALTH

VISITATIONS, DEVOTIONS, DISCIPLING

'The King will reply, 'Truly I tell you, whatever you did for one of the least of these brothers and sisters of mine, you did for me.' **Matthew 25:40**

251

Morning staff
devotionals

62

Professions
of faith

321

Full gospel
presentation
shared

203

Individuals
Discipled

6

In-home visits



DONORS

Businesses

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Quest Diagnostics
Smith and Rockefeller, PC
Synovus
Tip Top Poultry
Truist
Walton Communities
Wellstar Health System
Yellowstone Landscape

Churches

Burnt Hickory Baptist Church
Christ the Redeemer Church of Marietta
The Church of the Apostles
Cole St. Missionary Baptist Church
Johnson Ferry Baptist Church
Living Stone Church
Marietta Community Church
North Point Ministries
Riverstone Church

Foundations

AmazonSmile Foundation
Anonymous Foundation
The Benevity Community Impact Fund
Butterfield Memorial Foundation
Cobb EMC Foundation
Frances Wood Wilson Foundation
The Fraser - Parker Foundation
Georgia Baptist Health Care Ministry Foundation
Georgia Charitable Care Network
Georgia Department of Public Health
Georgia Power Foundation Inc.
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In Honor of Lynda and Marshall Ausburn:
Lee and Jeanie Johnson

In Honor of Good Sam Cobb's Dental Program:
Dr. James and Martha Goodlet

Gifts in Memory

In Memory of Rev. Robert Chrisman Waters:
Bruce and Kathryn Craig

In Memory of Carleen Toole:
Susan Knautz Gray

In Memory of Hugh Lewis:
Rebecca Lewis

In Memory of Dr. Waights G. Henry III:
Ronald P. Roper, MD

In Memory of Rev. Sam A Storey:
Carolyn Storey

In Memory of Lisa Wannamaker:
Noell Wannamaker

In Memory of Rev. George Wannamaker:
Mary Wannamaker

In Memory of Dr. Ken Young:
Jenny Lee Young



DEMOGRAPHICS & FINANCIAL SUMMARY

69%

Female

31%

Male

88%

Are uninsured

27%

Below the Federal
Poverty Level

79%

Hispanic/Latino

10%

African American

7%

Caucasian

TOTAL REVENUE: \$5,274,143

Patient • \$1,405,304

Community Support • \$1,420,998

Community Health Center Funding • \$2,447,841

TOTAL EXPENSE: \$5,090,665

Program Cost • \$4,328,782

Management & General • \$593,347

Fundraising • \$168,536

TOTAL PATIENT VISITS: 29,028

KEY EVENT

The 2022 Good Sam Cobb Charity Golf tournament was our most successful ever! We raised

\$109,000

to support the delivery of healthcare services to our neighbors in need.



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Yellowstone Landscape · Nichols, Cauley & Associates, LLC · FINSYNC HCM

The 2023 event is set for October 9 and online registration is available at goodsamcobbgt.dojiggy.com. Please consider sponsorship for 2023!



EXPANSION PROJECT

The clinic began discussing expansion plans in 2019. We broke ground in 2022 and we are nearing the finish line of this project. Eleven new exam rooms will be opened in October 2023 which will allow us to serve over 5,000 patients annually. Vision care services for our patients will also be added, addressing a dire need for the underserved in our community. We are also expanding our dispensary, enhancing patient waiting areas, and adding a multi-purpose patient education/staff training room.

Many supporters have helped to make this a reality and we are very grateful. We look forward to hosting tours of this new space.

Top 10% of all clinics in clinical quality measure performance



Increased the total number of patients by at least 5% over previous year



Improved measure performance by 10% or more for at least one racial/ethnic group for diabetes or hypertension control



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Dr. Stephen Hansard
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Interim Director of Behavioral Health

Beth Stephenson
Lead Pharmacist

David Santander
Spiritual Health Director

The Good Neighbors Monthly Giving program is a new initiative to set a regular monthly donation to Good Sam Cobb. We hope to serve an additional 365 patients through this program in 2023! See www.goodsamcobb.org/donate.html for one-time or monthly giving.

Give

Stacy Esterman • 404-937-3855
stacy.esterman@goodsamhc.org
goodsamcobb.org



Volunteer

Leanne Santander • 404-937-3850
leanne.santander@goodsamhc.org